

# Fone Logistics hunts for more dealers

FONE Logistics has signed up 12 dealers under its 'Partner Select' dealer programme and is planning to take on more.

The b2b connections programme, which focuses on selling additional services such as mobile broadband, mobility solutions



and BlackBerry handsets and applications, was launched in June 2009.

Fone Logistics' sales and marketing director, Julian Parven (left), said the programme aimed to recruit up to 18 dealers.

He added: 'We haven't identified 18 dealers that we want to work with, as yet. We have 12 so far and will continue looking.'